

FIG. 1

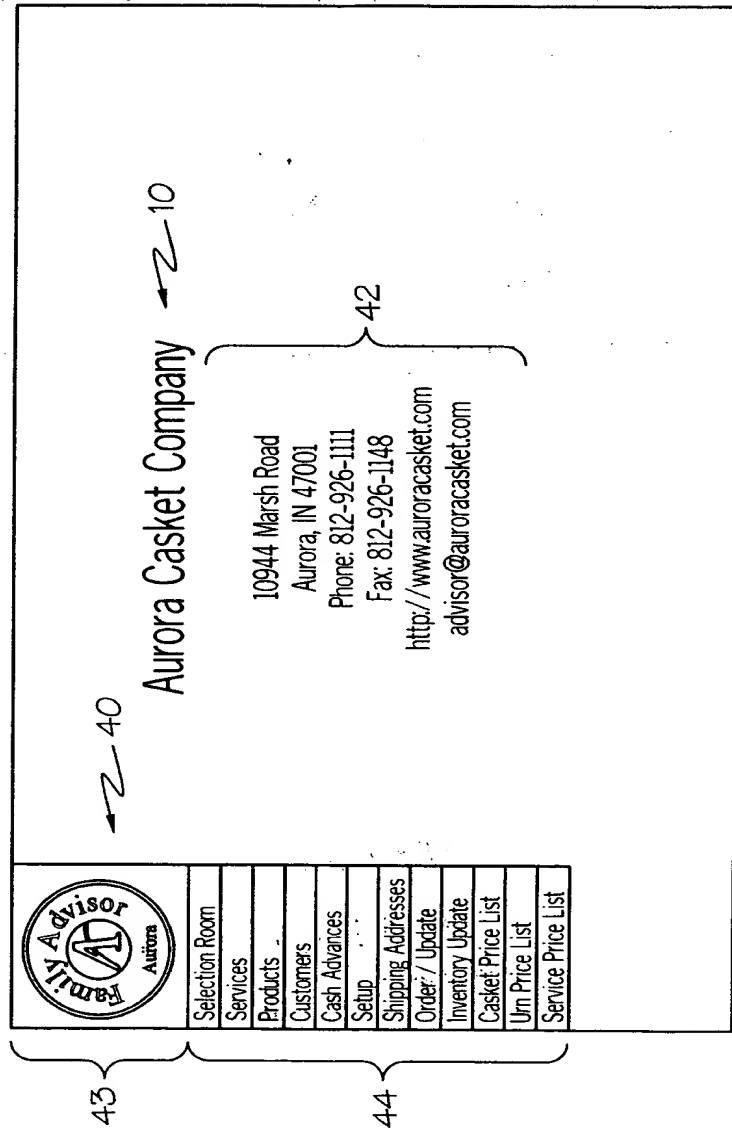



FIG. 2



Introduction

Biographical Info

Biographical Information

Existing Record: 18456890 Rev. Jerry

Name (Last, First):

Account / ID Number:

Date:

Pre-Planning: ☐

Continue

FIG. 3

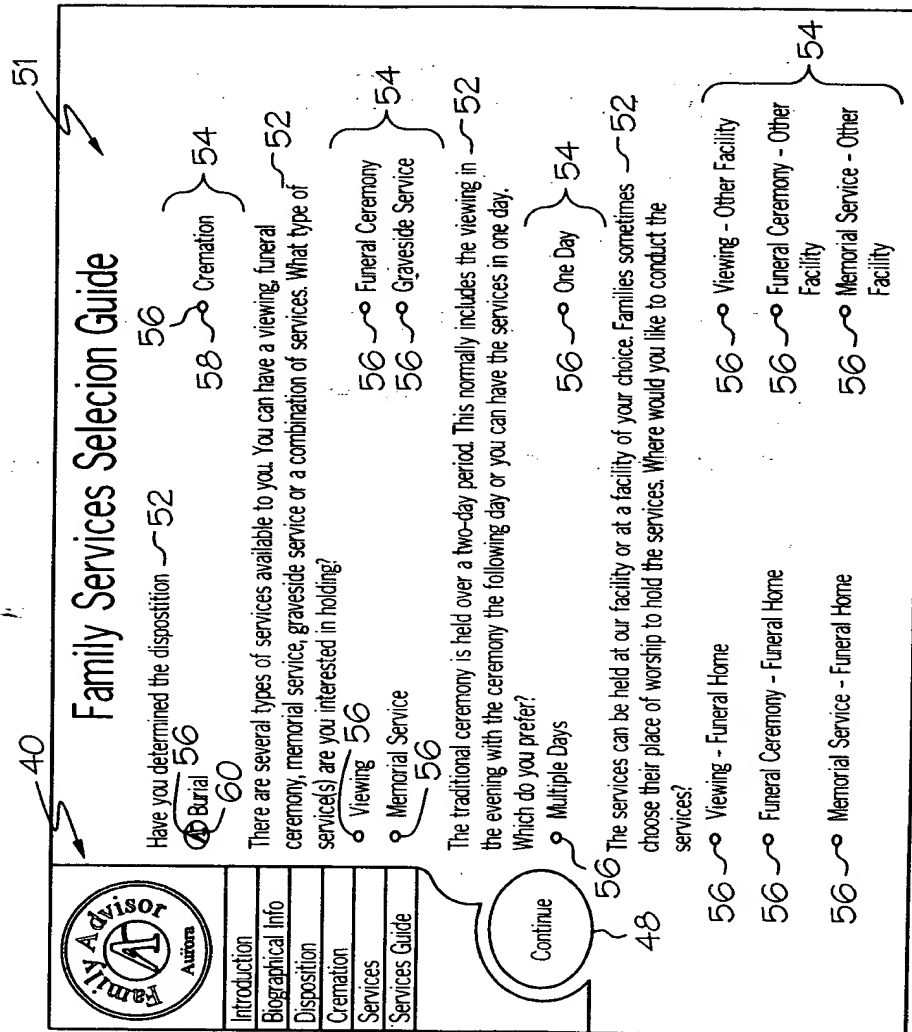


FIG. 4

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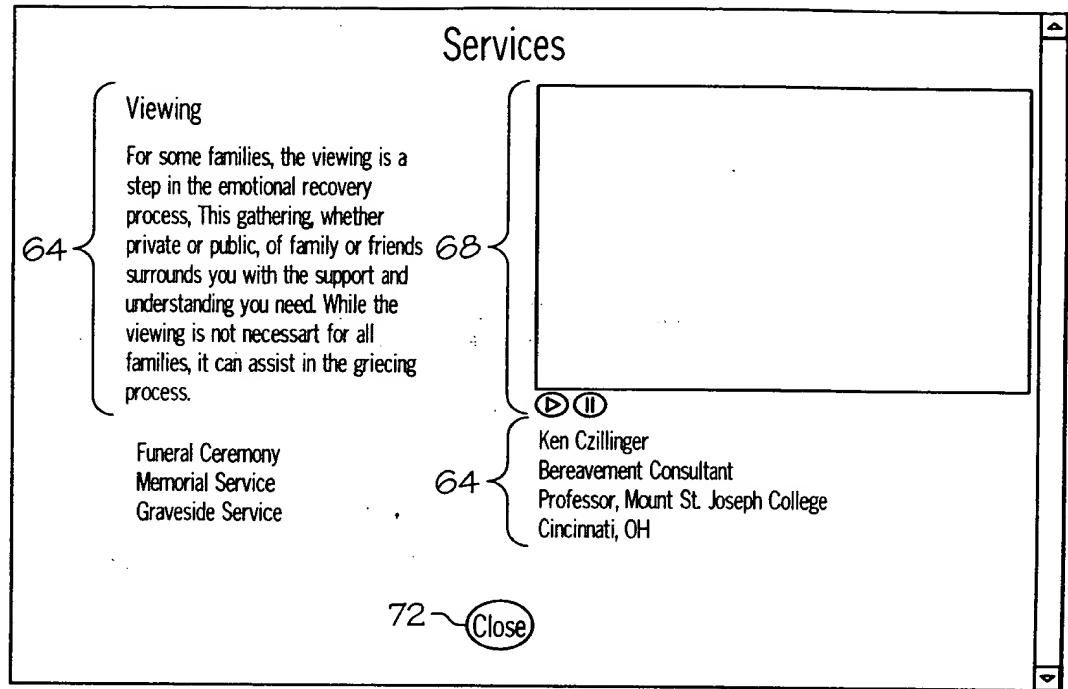


FIG. 5A

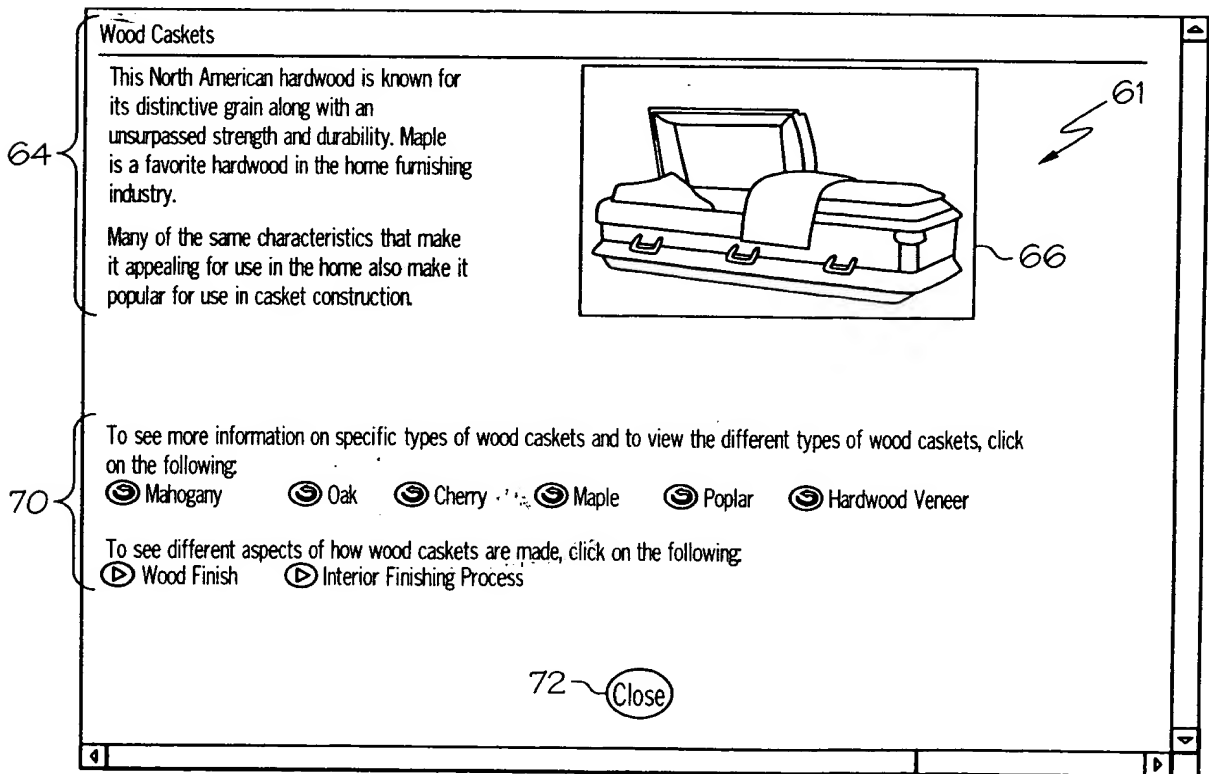


FIG. 5B

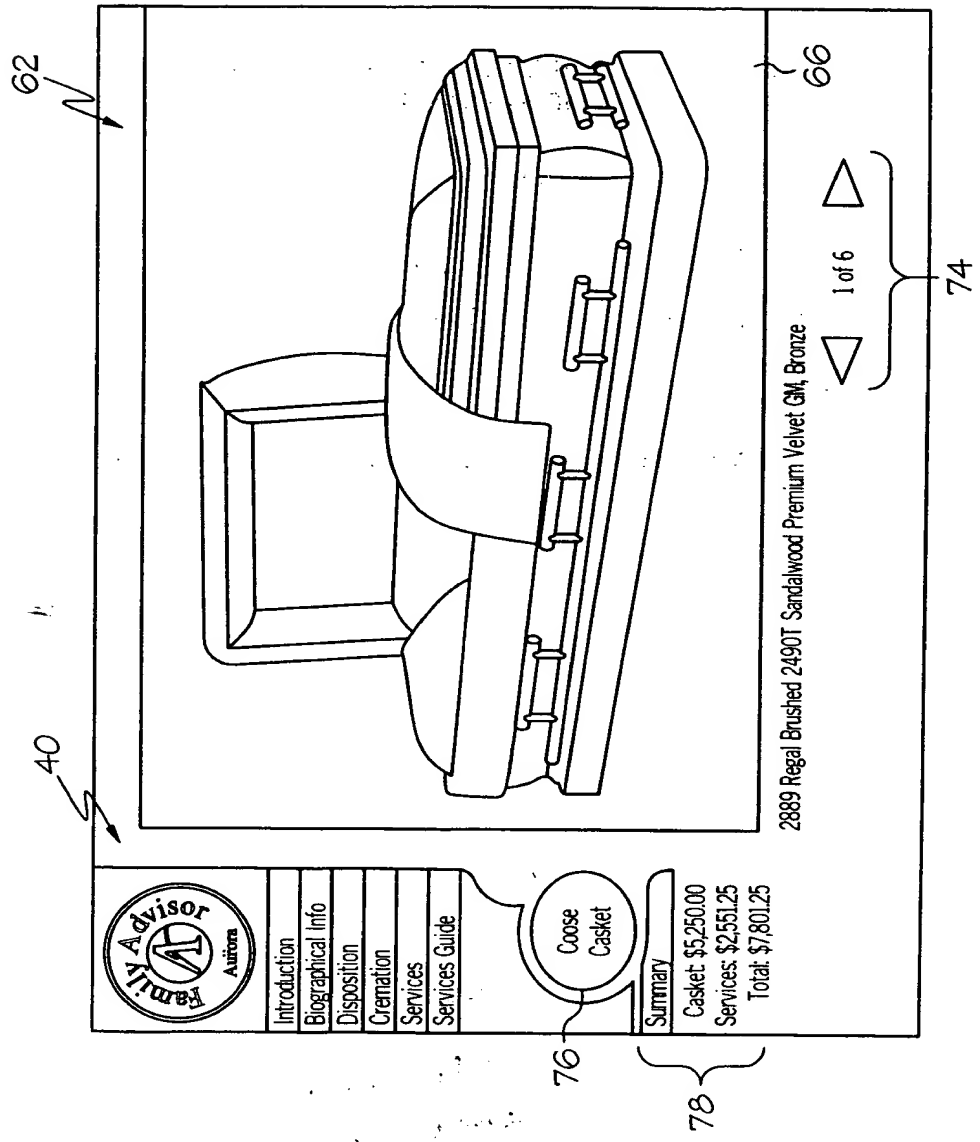



FIG. 5C

7 / 16



← 40
102 104
Summary

Name: Ray, Jerry

Account / ID Number: 8456890

83
84 86
88
90

Service	Tax	Qty.	Each	Cost
Limited Funeral Offering	<input type="checkbox"/>	1	\$2,155.00	\$2,155.00
Air Shipping Container	<input type="checkbox"/>	1	\$105.00	\$105.00
Equipment and Staff Services for Grave Side Services	<input type="checkbox"/>	1	\$265.00	\$265.00
Prayer Cards	<input type="checkbox"/>	1	\$25.00	\$25.00
	<input type="checkbox"/>	1	0	\$0.00
	<input type="checkbox"/>	1	0	\$0.00
	<input type="checkbox"/>	1	0	\$0.00
80 { Service Tax:				\$125
94 { Service Total:				\$2,551.25
Product		Qty.	Each	Cost
Dance of Life		1	\$3,000.00	\$3,000.00
2308 Courtney Taupe Brushed 1901 Pink Velvet		2	\$5,000.00	\$10,000.00
2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM		1	\$5,000.00	\$5,000.00
2899 Regal Brushed 2490T Sandalwood Permum Velvet GM		1	\$5,000.00	\$5,000.00
		1	0	\$0.00
		1	0	\$0.00
		1	0	\$0.00
90 { Product Tax:				\$1,150.00
94 { Product Total:				\$24,150.00
94 { SUBTOTAL:				\$26,701.25
Cash Advance Items				Amount
Flowers				0
Clergy Honorarium				0
Organist				0
98 { Cash Advance Total:				\$0.00
100 { CUSTOMER TOTAL:				\$26,701.25

FIG. 6A

Aurora Casket Company

Name: Five, Cust Account / ID Number: 55555

Family Advisor
Aurora

44 {

- Introduction
- Biographical Info
- Services Guide
- Select Services
- Casket Guide
- Select Casket
- Order / Update

Service	Qty.	Each	Cost
Limited Funeral Offering	1	\$2,155.00	\$2,155.00
Embalming	1	\$495.00	\$495.00
Clothing	1	\$50.00	\$50.00
Prayer Cards	1	\$25.00	\$25.00
Air Shipping Container	1	\$105.00	\$105.00
Use of Facilities and Staff Service for Visitation (per day)	1	\$425.00	\$425.00
90 { Service Tax:			\$3.75
94 { Service Total:			\$3,258.75
Service	Qty.	Each	Cost
2308 Princeton Light Brushed Copper 1524C Champagne Velvet	1	\$5,000.00	\$5,000.00
90 { Product Tax:			\$1,150.00
94 { Product Total:			\$24,150.00
94 { SUBTOTAL:			\$26,701.25
Cash Advance Items			Amount
No Cash Advances Collected			96 { \$0.00
98 { Cash Advance Total:			\$0.00
100 { CUSTOMER TOTAL:			\$26,701.25

82

108

Order / Update

FIG. 6B

Family Advisor
Aurora

40

44

Selection Room 112
Services 114
Products 116
Customers 118
Cash Advances 120
Setup 122
Shipping Addresses 124
Order / Update 126
Inventory Update 128
Casket Price List 130
Urn Price List 132
Service Price List 134

You must log in to access this section

Enter Username:

Enter Password:

Log In

136

50

138

FIG. 7A

Aurora Casket Company

Print

Printer

Name: HP LaserJet 4000 PCL 6 Properties

Status: Default printer, Ready

Type: HP LaserJet 4000 Series PCL 6

Where: \\Aurora_4\NORTHENDQUEUE

Comment: ☐ Print to File

Print range

☒ All

☐ Pages from: to:

☐ Selection

Copies

Number of copies:

☐ Collate

Print Frames

☐ As laid out on screen

☐ Only the selected frame

☒ All frame individually

☐ Print all linked documents ☐ Print table of links

OK Cancel

137

List

Material	Price
Sculptured Bronze	\$3000
Cast Bronze	\$2800
Sculptured Bronze	\$2500
Sculptured Bronze	\$1800
Cast Bronze	\$1700
Cast Bronze	\$1580
Sculptured Bronze	\$1500
Sculptured Bronze	\$1400
Cast Bronze	\$1400
Cast Bronze	\$1400
Sculptured Bronze	\$1200
Sculptured Bronze	\$0
Cast Bronze	\$0
Cast Bronze	\$0
Cloisonne	\$0
Pewter	\$0
Cast Bronze	\$0
Cast Bronze	\$0
Cast Bronze	\$0
Cast Bronze	\$0

139

Family Memento Keepsake
Keepsake / Cross
Keepsake / Praying Hands
Keepsake / Rose

FIG. 7B


The screenshot displays a software window titled "Family Advisor Autiors". The interface is divided into several sections:

- Top Bar (40):** Contains the application logo and a menu bar with the following items: Selection Room, Services, Products, Customers, Cash Advances, Setup, Shipping Addresses, Order / Update, Inventory Update, Casket Price List, Urn Price List, and Service Price List.
- Current Services (140):** A list of services and their prices:
 - \$2,555.00 Traditional Funeral Offering
 - \$2,155.00 Limited Funeral Offering
 - \$4,250.00 Use of Facilities and Staff Service for Visitation (per day)
 - \$2,655.00 Equipment and Staff Services for Grave Side Services
 - \$4,950.00 Embalming
 - \$1,050.00 Air Shipping Container
 - \$50.00 *Clothing
 - \$25.00 *Prayer Cards
- Service Selection (50):** A section for adding or editing services. It includes:
 - Service:** A dropdown menu currently set to "Taxable Service".
 - Price:** A text input field.
 - Tax:** A checkbox.
 - Service Category:** A dropdown menu currently set to "Packages".
 - Service Description:** A text input field.
 - Buttons:** "Add Service", "Delete Service", and "Edit Service".
- Bottom Bar (150):** Contains a "Save All Services" button and a "Services Tax rate: 5%" label.

Navigation arrows (146) are located below the "Current Services" list.

FIG. 8

← 40 164 Metal Casket Product 165 → 156 172



Selection Room

Services

Products

Customers

Cash Advances

Setup

Shipping Addresses

Order / Update

Inventory Update

Casket Price List

Urn Price List

Service Price List

Save
Selection

Product Tax Rate 5% 174


Product Code	Product	Material Type	Price	Retail	Markup	Margin	QTY Sold	Pop
A28160	2889 Regal Brushed 2490T Sandlewood Premium Velvet GM	Bronze	\$3,379.00	\$5,000.00 50	148 168	\$1,621.00 170	3	<input checked="" type="checkbox"/>
A22855	2299 Glasier Blue Brushed 2601, Blue Premium Velvet G & B/M	Bronze	\$2,284.00	\$5,000.00 50	219	\$2,716.00	5	<input type="checkbox"/>
A22775	2299 Coral Mist 2704 Pink Premium Velvet	Bronze	\$2,102.00	\$5,000.00	238	\$2,898.00	3	<input checked="" type="checkbox"/>
A24320	2444 Aberdeen Starlight Brushed 1526C Pearl Premium Velvet	Bronze	\$2,054.00	\$5,000.00 50	243	\$2,946.00	0	<input checked="" type="checkbox"/>
A24491	2485 Executive Dark Brushed 1524C Pearl Premium Velvet	Bronze	\$2,054.00	\$5,000.00 50	243	\$2,946.00	1	<input type="checkbox"/>
A21920	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM	Copper	\$2,284.00	\$5,000.00 50	219	\$2,716.00	7	<input checked="" type="checkbox"/>
A23370	2357 Vintage Sierra Brushed 1524C Pearl Premium Velvet	Copper	\$1,820.00	\$4,000.00 50	220	\$2,180.00	0	<input type="checkbox"/>
A23310	2308 Princeton Light Brushed Copper 1524C Champagne Velvet	Copper	\$1,759.00	\$5,000.00 50	284	\$3,241.00	0	<input checked="" type="checkbox"/>
A23320	2308 Courtney Taupe Brushed 1901 Pink Velvet	Copper	\$1,759.00	\$5,000.00	284	\$3,241.00	9	<input checked="" type="checkbox"/>
A23305	2308 Victoria Silver Rose 1426C Pink Velvet	Copper	\$1,619.00	\$5,000.00 50	3.09	\$3,381.00	0	<input type="checkbox"/>
A23315	2308 Carlyle Trojan Gunmetal 1524C Silver Velvet	Copper	\$1,619.00	\$5,000.00 50	3.09	\$3,381.00	0	<input type="checkbox"/>
A23325	2308 Stanwyck Diamond Blue 1524C Blue Velvet	Copper	\$1,619.00	\$5,000.00 50	3.09	\$3,381.00	0	<input type="checkbox"/>

161 Page Number : 1 1 2 3 4 5 6 7 8 9 10 } 160

162 { Urns / Crem. Caskets Wood Caskets Save Selection

FIG. 9

40



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Customer List

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↑

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

Five, Cust	55555
Four, Cust	4444
Ray, Jerry	8456890

179


⌋

176

⚡

FIG. 10A

40



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Customer Information

Customer: Jerry Ray
 Customer#: 8456890
 Date: 6/6/1999
 Arrangement: At Need

Service: Limited Funeral Offering	Cost: \$2,155.00
Service: Air Shipping Container	Cost: \$105.00
Service: Equipment and Staff Services for Grave Services	Cost: \$265.00
Service: Prayer Cards	Cost: \$25.00
Product: Dance of Life	Cost: \$3,000.00
Product: 2308 Cortney Taupe Brushed 1901 Pink Velvet	Cost: \$5,000.00
Product: 2199 Dark Brushed Copper 2501C Rosetan Velvet CM	Cost: \$5,000.00
Product: 2889 Regal Brushed 2490T Sandlewood Premium Velvet GM	Cost: \$5,000.00
Item: None Required at this time	

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Delete Customer

FIG. 10B

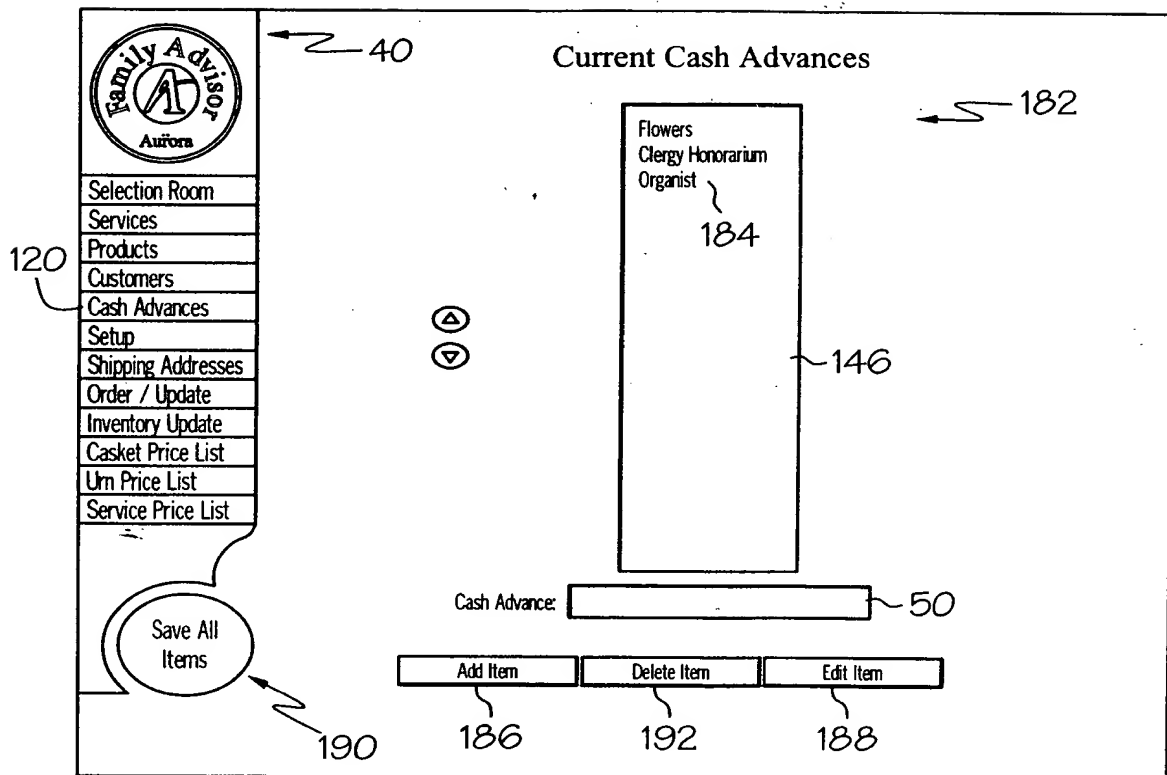


FIG. 11

Family Advisor Aurora

Funeral Home Setup

Navigation (112, 122):

- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Save Setup (204)

Funeral Home Information (40):

Funeral Home Name: *

Aurora Account#: *

Address1:

Address2:

City:

State:

Postal Code:

Phone:

Fax:

Internet Address:

Email: *

Tax and Pricing (50):

Services Tax Rate: % *

Products Tax Rate: % *

Username: *

Password: *

Confirm Password: *

Display Total Price: Yes ☒ *

* Denotes a required field.

Computer Setup (194):

FTP Site: *

Logon ID: *

Password: *

Service Center: *

* Denotes a required field.

Family Advisor Version 2.0

Development Team (198):

- Chris Barrott
- Charles (Chip) Day
- Nancy Koors
- Mark Morton
- Lisa Muvich

Contract Information (200)

Disclosure Information (202):

The goods and services shown are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in

FIG. 12

Family Advisor
Aurora

Selection Room
Services
Products
Customers
Cash Advances
Setup
Shipping Addresses
Order / Update
Inventory Update
Casket Price List
Urn Price List
Service Price List

Shipping Addresses

Location Name: *
Address1: *
Address2: *
City / State / Zip: * * *
Phone: *
Fax: *
Internet Address: *
Email: *

* Denotes a required field.

Aurora-Casket Company Shipping Dock
Chips Shipping Dock

207 209 210

Add Address 208 Delete Address 212 Edit Address 216

Save All Addresses 214

FIG. 13

Family Advisor
Aurora

Selection Room
Services
Products
Customers
Cash Advances
Setup
Shipping Addresses
Order / Update
Inventory Update
Casket Price List
Urn Price List
Service Price List

Order / Update

Select Customer	Products
Four, Cust	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM
Five, Cust	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM
Ray, Jerry	2889 Regal Brushed 2490T Sandlewood Premium Velvet GM
	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM
	2308 Courtney Taupe Brushed 1901 Pink Velvet
	Dance of Life

Upload Orders 224

FIG. 14A

Family Advisor Aurora		Order / Update	
Selection Room	Order Now: Yes <input checked="" type="checkbox"/>	40	230
Services	Arrangement Type: At-Need		
Products	Customer Number: 8456890		
Customers	Customer Name: Jerry Ray		
Cash Advances	Product Code: 3CADLO		
Setup	Description: Dance of Life		
Shipping Addresses	Quantity: 2 Set to 0 to Delete		
Order / Update	Normal Delivery: Yes <input checked="" type="checkbox"/> 232		
Inventory Update	If No What Time:		
Casket Price List	Special Instructions:		
Um Price List	Insurance Company:		
Service Price List	Policy Number:		
	Date of Contract:		
	P.O.:		
	Arranger:		
	Account Number: 10		
	Ship To: Aurora Casket Company Shipping Dock <input checked="" type="checkbox"/> 209		
	Phone Number: 812-926-1111		
	Order Now: Yes <input checked="" type="checkbox"/>		
	Arrangement Type: At-Need		
	Customer Number: 8456890		
	Customer Name: Jerry Ray		
	Product Code: A28160		
	Description: 2889 Regal Brushed 2490T Sandlewood Premium Velvet GM		
	Quantity: 1 Set to 0 to Delete		
	Normal Delivery: Yes <input checked="" type="checkbox"/> 232		
	If No What Time:		
	Special Instructions:		
	Insurance Company:		
	Policy Number:		
	Date of Contract:		
	P.O.:		
	Arranger:		
	Account Number: 10		
	Ship To: Aurora Casket Company Shipping Dock <input checked="" type="checkbox"/> 209		
	Phone Number: 812-926-1111		
	Submit Orders	Reset	234

FIG. 14B

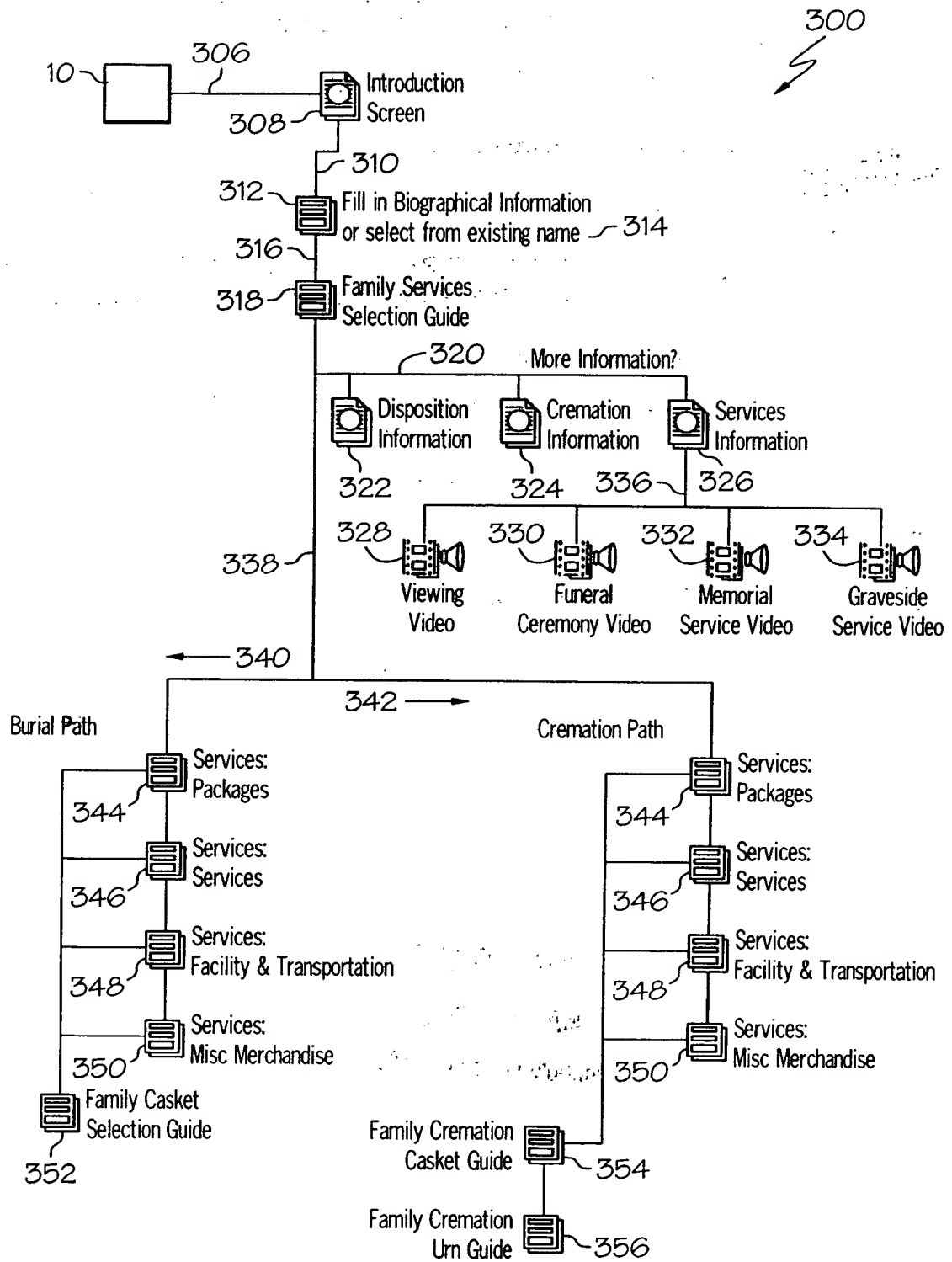


FIG. 15

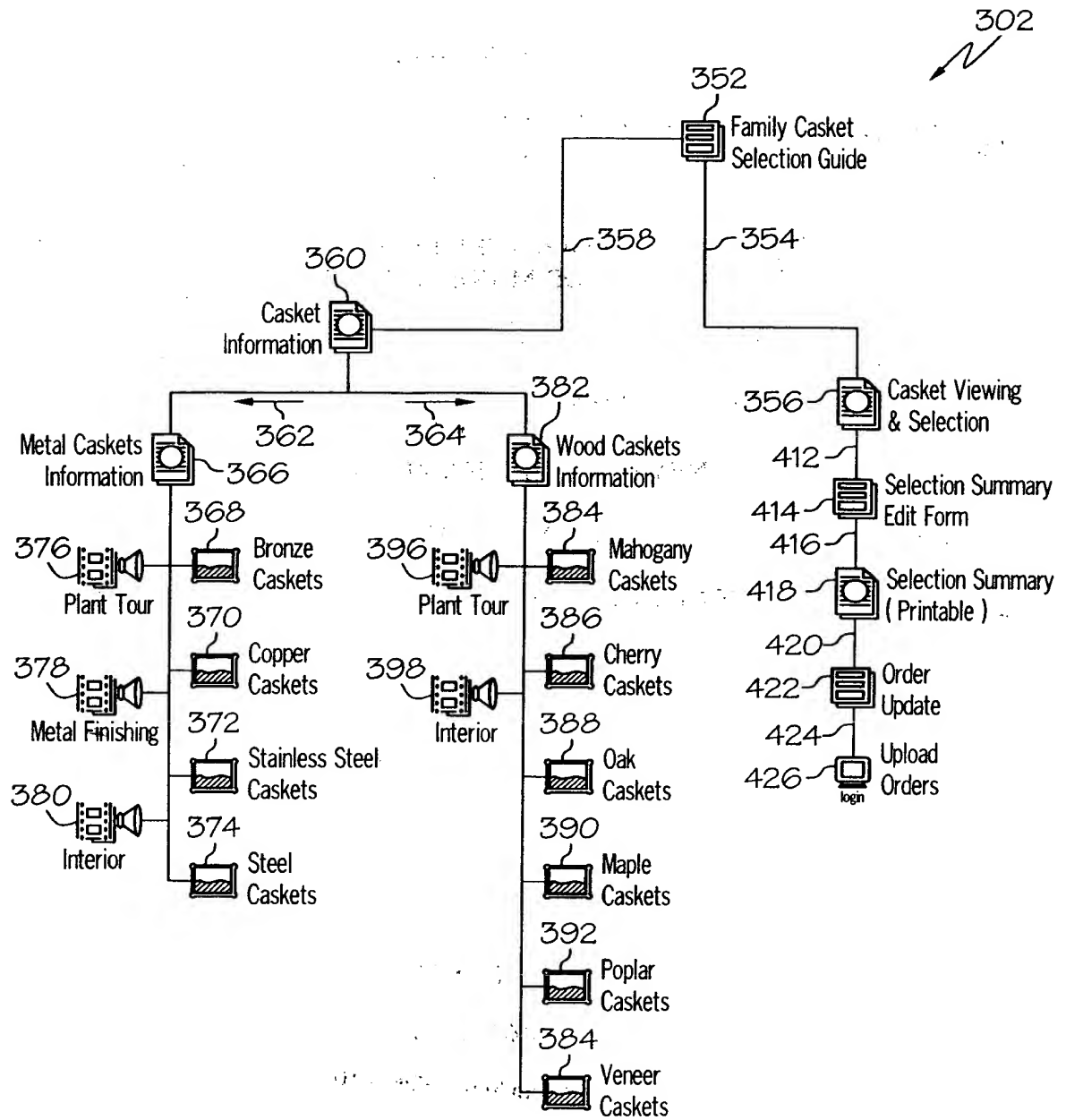


FIG. 16

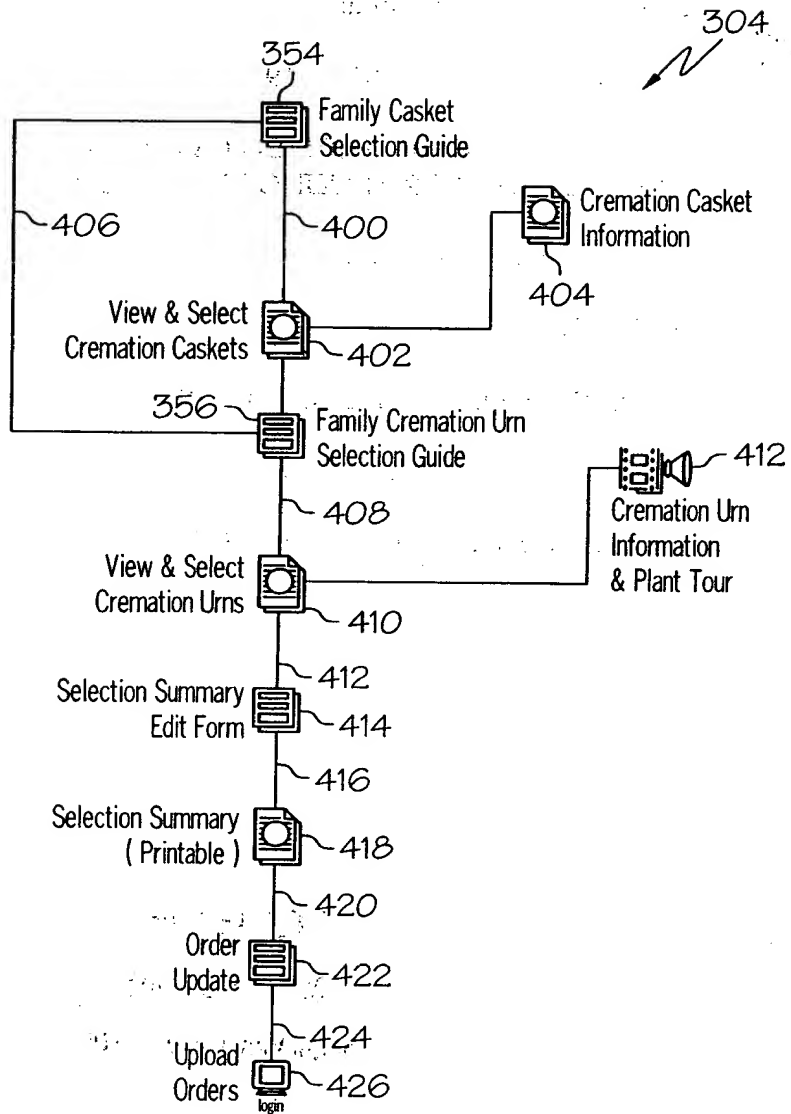


FIG. 17